

Practice2Lab was built specifically for Clinical laboratories offering a standard lab service for provider practice clients. The Practice2Lab platform gives lab companies a significant edge over their competitors. Replacing your lab ordering technology with our platform is a step into the future of provider client services.

- All of the laboratories, their medical necessity, and ordering qualifications from your facility will be coded directly into the Practice2Lab system. We currently have 298 lab opportunities coded from intake to fully qualified by medical necessity. Any of yours that we are missing we will code at no additional cost.
- Our platform allows all of your ordering providers access to tools for evaluating and ordering laboratories from patient intake data.
- Practices will gain access to maximum allowable lab opportunities, be able to research their values and make ordering decisions.

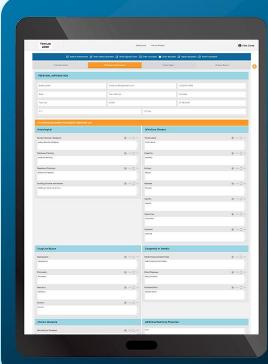
With the Practcie2Lab softwares suite at your fingertips and on the computers for your providers the Labs being ordered will significantly increase. This is both from current providers and all of the new providers you may add in the future. This is great for you financially and wonderful for providers as they are getting a maximum amount of data on their managed patient.







## LABORATORY ORDERING MEDICAL NECESSITY SUITE



Practice2Lab comes with many rich and useful features. The suite will give you a distinct advantage in the marketplace and is one of our main value propositions. We can API into your current LIS upon request.

- Our platform comes as an unlimited license, private labeled, where we put your logos and color scheme on our software. We are here to build your reputation.
- You are given unlimited provider account creation for your current and future provider clients. These can be started by your central office or by sales staff with permission.
- We have an enrollment system that allows you to easily present the opportunity to sign up for all of your providers as well as new providers.
- We have a sales person demo suite where they can use Practice2Lab as a major differentiator in their sales track. Practice2Lab makes you stand apart from other Labs.

By giving practices tools for their evaluation and qualification for medical necessity on lab orders you are doing them a great service. Through a partnership with your Lab we offer practices the ability to upgrade to the full intake to diagnostic Suite DecisonDOC AI. If they upgrade we give you 25% off of their monthly SAAS costs.





## LABORATORY ORDERING MEDICAL NECESSITY SUITE

## **COSTS ASSOCIATED WITH OUR PROGRAMS:**

- \$30,000 unlimited license fee
- \$3,500 yearly renewal fee
- \$1,500 API development and connection one time fee
- \$2 per valid lab submission (resubmissions are free)

We cover all hosting costs, technical support (for you directly) and starting out, we will reach out to and train all of your current providers one on one. This is covered in the initial license as well. We also offer new provider training at \$350 a provider location.



