



JASON YOUNG

OPERATIONS EXECUTIVE

20+ years of success in positions of increasing responsibility in various manufacturing & e-commerce fulfillment operations, leading new facility builds & startups, as well as implementation of IT systems & processes to improve efficiency & reduce costs in both new & established facilities.

Versatile operations professional demonstrating expertise in building, expanding & leading manufacturing & fulfillment operations, overseeing logistics strategies & partnerships, with repeated accomplishments negotiating, growing & retaining key accounts while showcasing skills in cross-functional collaboration, strategic thinking & change delivery. Equally capable of leading high-performing teams or working independently to enhance performance & increase profitability. Expert negotiator & businessperson; able to forge solid relationships with key internal & external stakeholders & build consensus across multiple organizational levels from the shop floor to the boardroom. Six-Sigma Black Belt & Lean Manufacturing Advanced Practitioner.

EDUCATION

**BACHELOR OF SCIENCE,
SUMMA CUM LAUDE,
BUSINESS MANAGEMENT**

Indiana Wesleyan University, Marion, IN

TRAINING & DEVELOPMENT

- Six-Sigma Black Belt, Purdue University
- Lean Manufacturing - Advanced Practitioner, Purdue University
- HACCP Certification, Silliker
- SQF, AIB & GMP Training, Weaver QA

AREAS OF EXPERTISE

- Software Development & Deployment
- Business Startups & Turnarounds
- Multi-site Leadership Strategic Planning
- Cross-functional Team Leadership
- Cultural Change/Improvement
- IT Systems & Hardware Integration
- New Process & Product Launch
- Manufacturing (nutraceuticals, food, automotive, & technology)
- eCommerce Fulfillment
- Continuous Improvement
- Project Management

TECHNOLOGY EXPERIENCE HIGHLIGHTS

- Expertise in working with hospital CEOs & CFOs to educate them & their teams as to the benefits & ROI of utilizing best-in-class medical underpayments software.
- Extensive experience in mentoring & coaching executive leadership teams, as well as the leaders, operators & IT professionals in their respective organizations on hardware & software installations, configurations & utilization of best-in-class information & metric reporting systems in highly regulated manufacturing & engineering environments in both public &
- Extensive experience leading the software design & development of custom Manufacturing Execution Systems (MES) servicing highly sensitive government, military, nuclear power & telecommunication installations in the U.S. & Mexico.
- Executive leadership of multi-disciplined Engineering & IT Teams delivering numerous successful projects in IT systems, hardware & equipment installations & startups.
- Executive Project Management for several cloud-based ERP/MRP/MES systems across multiple manufacturing & technology organizations.
- Expertise in configuring, utilizing & coaching Tableau BI for delivering metrics specific to critical KPIs in highly regulated environments.

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Address

Salt Lake City, UT

PROFESSIONAL EXPERIENCE

PEAK PARTNERS, SALT LAKE CITY, UT

Managing Partner, May 2023 – Present

Provide business development & specialized consulting services for public & private sector entities & businesses inclusive of state governments, municipal governments, hospital/medical facilities, manufacturing facilities & distribution/e-Commerce warehousing.

- Business Development – Currently representing 8 best-in-class companies that provide cost reduction, cost recovery & business process automation services.
- Specialized Consulting
 - CapEx Deployment: Facility Construction/Conversion & Process Automation
 - Operations Leadership
 - Lean & 6-Sigma training & methodology deployment

ARMADA NUTRITION, SALT LAKE CITY, UT

General Manager/Executive Vice President, September 2021 – May 2023

Full P&L responsibility & strategic plan development for Armada's new West Coast Division for the 3rd party manufacture of nutraceutical, dietary supplements & energy drink pre-mix blends.

Recruited & hired to lead the greenfield facility construction & commissioning of a 485,000-sf manufacturing & distribution facility, as well as to subsequently provide executive leadership to the new division upon facility completion.

- Overall project management & budget responsibility for \$35M+ of capital equipment procurement & facility infrastructure buildout to enable the division to achieve up to \$300M in annualized revenue.
 - Partnered with General Contractor to provide direction & final approval for facility buildout inclusive of all electrical, mechanical, HVAC, sanitation & IT infrastructure, as well as manufacturing, lab & office spaces.
 - Responsible for the selection & procurement of all manufacturing & packaging equipment to include several automated & semi-automated powder blending, filling & packaging lines utilizing All-Fill fillers, Matcon IBC blending system & Mettler Toledo x-ray machines.
 - Weekly report out to global executive leadership team of \$10B Tokyo-based parent company, Nagase.
- Recruited, hired & maintained direct leadership responsibility for the core team, including Plant, Quality, HR, Finance, Operations & Engineering Directors & Managers.
- Achieved BRC, NSF, UT Mfg, Kosher, Organic & numerous customer certifications within initial 3 months of production launch.
- Championed the implementation of all 4 modules of the Redzone Production System to enable automated shop floor KPIs, paperless Quality records, paperless Maintenance work orders/PMs & video-based training to establish a culture of positively engaging & supporting the shop floor teams from day 1.

BLACKACRE ADVISORY GROUP / BRECHAM GROUP, LOUISVILLE, KY

Operations Executive – Senior Consultant, October 2020 – September 2021

Executive Leadership consultancy for DC/3PL/Manufacturing startups and turnarounds to positively effect operations process improvements/OEE optimization through data analytics & industry/supply chain best practices coaching & implementation.

- Supplemental leadership to direct the daily operations for a 500k-sf 3PL facility servicing a \$4B global food, beverage & CPG manufacturer. Brought in to affect the immediate turn-around of the facility to overcome a multi-million-dollar first quarter revenue backlog, as well as to lead the transition & startup of an additional 400k-sf distribution facility.
- Various additional projects focused on packaging & supply chain optimization, as well as SaaS/PaaS design & implementation.

REDZONE PRODUCTION SYSTEMS, LOUISVILLE, KY

Executive Business Development Director & CI Coach, December 2018 – October 2020

Managed approximately 100 customer accounts & relationships across the US & Canada for a continuous improvement consulting & software development company in food, beverage & consumer packaged goods manufacturing industries.

Cultivated client relationships, guiding executive & senior leadership teams on implementing process improvement opportunities throughout all organizational levels from shop floor to executive management. Grew & retained existing customer accounts. Prepared & delivered corporate presentations to prospective clients on Redzone software & consulting solutions. Planned & hosted networking events to increase customer engagement.

- Facilitated weekly in-person meetings with owners, CEOs & executive staffs to assess & evaluate business performance, providing recommendations for cost & food safety improvement opportunities.
- Coached shop floor & senior leadership teams on applying Lean & Six-Sigma principles & led Kaizen events to increase productivity by as much as 34% at manufacturing sites.
- Led transformation of client paper-based Quality Management Systems & regulatory compliance programs to Redzone's cloud-based paperless environment, ensuring 24/7 audit readiness.
- Developed KPI reporting tools utilizing Tableau BI for productivity-based data analysis & regulatory compliance, as well as cost improvements.

THE HUT GROUP/MYPROTEIN, LOUISVILLE, KY

Vice President – US Operations, June 2016 – December 2018

Held full P&L responsibility for all manufacturing & e-commerce/direct-to-consumer fulfillment operations for \$200M US division (food, nutraceuticals, dietary supplements, cosmetics & consumer packaged goods).

Recruited & hired to lead THG's first physical expansion outside of England, assuming responsibility of 210,000-sf greenfield facility construction project at 40% completion; subsequently directed all operations at 500-employee flagship food manufacturing & e-commerce fulfillment facility, as well as satellite office & warehouse in Salt Lake City, UT. Liaised directly with small parcel carriers, including overseeing daily operations for third-party partnership in Reno, NV.

- Spearheaded installation, commissioning & launch of \$25M+ of production capital equipment & facility infrastructure, taking site from construction to initial operations in 10 weeks.
- Recruited & hired core team, including Plant, Engineering, HR & Operations managers.
- Led process improvements, achieving 28% cost/unit manufacturing improvement & 23% D2C fulfillment throughput with no increase to labor costs.
- Streamlined operations, improving order release to ship SLA from 1.3 to 0.7 days.
- Oversaw integration of five US acquisitions into Shepherdsville facility over 18 months, increasing order fulfillment volume by 100K+ per month, inventorying 24,000 SKUs to service seven international divisions.
- Championed implementation of Redzone paperless Quality & Production KPI reporting system.
- Developed strategic plan for further \$500M+ US manufacturing and fulfillment expansion.

WEAVER POPCORN, INDIANAPOLIS, IN

Director of Operations, August 2014 – June 2016

Held full P&L responsibility for division consisting of facilities in Whitestown-IN, Marion-IN & Reno-NV generating annual revenues of \$150M.

Directed development & implementation of Phase 2 manufacturing expansion for production of microwave popcorn, managing additional capital investment of \$23M. Guided plant layout design modifications & facility infrastructure upgrades. Sourced OEMs for all new capital equipment, negotiating pricing contracts. Built & led first-ever Corporate Engineering Team, as well as led three Plant Managers, HR Manager & EHS Manager.

- Completed capital expansion project on-time & \$200K favorable to budget.
- Achieved SQF Level 3 & AIB certifications for facility in first year of operations.
- Reduced labor by 30% while doubling throughput on new high-speed manufacturing lines.

Continued...

Plant Manager, February 2014 – August 2014

Managed development & implementation of key initiatives for new flagship manufacturing plant, overseeing initial capital investment of \$17M within newly acquired 280,000-sf facility. Liaised with OEMs & local contractors to ensure facility readiness.

- Led conversion of 60,000-sf of total space to food-grade production facility shipping saleable ready-to-eat popcorn product in less than three months.
- Oversaw recruiting & hiring of all salaried and hourly team members & developed comprehensive training program for equipment operation, preventive maintenance & food safety/quality assurance.

SELECTED ADDITIONAL EXPERIENCE

C&D TECHNOLOGIES, INC., ATTICA, IN

Plant Manager, 2009 – 2014

Held full P&L responsibility for 400+ employee 300,000-sf manufacturing facility & 50,000-sf distribution facility producing over 2000 product SKUs generating annual revenues of \$120M+, managing ongoing development & deployment of lean manufacturing / continuous improvement initiatives. Streamlined operations, improving productivity by \$1.5M per year & reducing annual scrap costs by \$700k. Responsibility for IT & Continuous Improvement initiatives at facilities in Milwaukee, WI & Reynosa, Mexico.

PORTER ENGINEERED SYSTEMS, INC., WESTFIELD, IN & MATAMOROS, MEXICO

Director of Operations, 2004 – 2009

Held full P&L responsibility for two automotive JIT manufacturing sites & one distribution facility producing five million finished assemblies annually for three General Motors Corporation facilities generating annual revenues of \$100M. Streamlined operations, improving productivity by \$1.1M per year & reducing annual scrap costs by \$200K.

GERBER PLUMBING FIXTURES, LLC, KOKOMO, IN

Production Manager/Interim Plant Manager, 2000 – 2004

Directed all production operations in 200+ employee 300,000-sf vitreous china manufacturing facility with 45 manufacturing lines. Developed & implemented Process Improvement Teams to create manufacturing best practices for product & process improvements used company wide. Dotted line responsibility for process improvement initiatives at sister facilities in New Jersey & Alabama.

Skilled Tradesman, 1993 – 2004

Awarded skilled hourly production position after completing Gerber's 18 month in-house technical training program to produce high quality vitreous china.